Message Text

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INFO OCT-01 IO-13 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 AID-05 EB-08 TRSE-00 STR-04 OMB-01 CEA-01 COME-00 FRB-03 XMB-02 OPIC-03 LAB-04 SIL-01 IGA-02 /105 W

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R 141702Z APR 77

FM AMEMBASSY LONDON

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E.O. 11652: N/A TAGS: ELAB, UK

SUBJECT: TUC AND GOVERNMENT DO SOME SPARRING

REF: (A) LONDON 5269 (B) LONDON 5753

SUMMARY. THE FIRST OFFICIAL DISCUSSION BETWEEN THE TUC AND THE GOVERNMENT SINCE CHANCELLOR OF THE EXCHEQUER DENIS HEALEY UNVEILED HIS BUDGET PROPOSALS WAS LIMITED OFFICIAL USE

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ESSENTIALLY A "RITUALISTIC" MEETING RATHER THAN A BARGAINING SESSION ABOUT THE NEXT PAY POLICY. IT PROVIDED AN OPPORTUNITY, HOWEVER, FOR THE TUC TO VOICE ITS CRITICISMS OF THE BUDGET PROPOSALS AND FOR THE CHANCELLOR TO EMPHASIZE THE DANGER OF A WAGES EXPLOSION TO THE ECONOMY. WHILE SERIOUS TALKS WITH THE GOVERNMENT ARE EXPECTED TO BEGIN SHORTLY, IT IS UNLIKELY THAT THERE

WILL BE AN EARLY CONCLUSION -- ONE WAY OR ANOTHER -- ON PAY. END SUMMARY.

- 1. THE MEETING YESTERDAY (APRIL 13) BETWEEN THE TUC ECONOMIC COMMITTEE AND CHANCELLOR OF THE EXCHEQUER DENIS HEALEY AND OTHER MINISTERS WAS, AS ONE TUC OFFICIAL DESCRIBED IT TO US, MAINLY "RITUALISTIC" IN THAT IT WAS THE FIRST OPPORTUNITY TO PROVIDE A TUC REACTION TO MR. HEALEY.S BUDGET PROPOSALS. THE UNION LEADERS STRONGLY CRITICIZED VARIOUS ASPECTS OF THE BUDGET (REF. A), PARTICULARLY THE CHANCELLOR'S DECISION TO MAKE A SIQNIFI-CANT AMOUNT (42 PERCENT) OF TAX REDUCTION DEPENDENT ON A SATISFACTORY PAY ACCORD. THEY WERE CRITICAL OF HMG'S LEADERS ALSO MADE IT ABUNDANTLY CLEAR TO MR. HEALEY THAT UNLESS THE GOVERNMENT MOVES RAPIDLY TO STEM INFLATION. A PAY DEAL WILL BE EXTREMELY DIFFICULT TO REACH. MURRAY TOLD THE PRESS THAT AS FAR AS PRICES WERE CONCERNED "THE BALL IS VERY MUCH IN THE GOVERNMENT'S COURT AND WE WILL HAVE TO SEE IF THEY CAN KICK A FEW GOALS.
- 2. IN ADDITION TO DEFENDING HIS BUDGET PROPOSALS, THE CHANCELLOR WARNED THE UNION LEADERS THAT A WAGES EXPLOSION WOULD SERIOUSLY DAMAGE THE ECONOMY AND WOULD IN THE PROCESS HARM WORKERS. HE EMERQED FROM THE MEETING TO TELL REPORTERS THAT HE IS "DETERMINED RATHER THAN CONFIDENT THAT THERE WILL BE A OAY POLICY". HEALEY AND OTHER MINISTERS WILL BEGIN DOWN-TO-EARTH TALKS SHORTLY WITH THE UNIONS, BUT THEY ARE ACUTELY CONSCIOUS OF THE CONSIDERABLE RIGIDITIES IN THE LABOR MARKET STEMMING LIMITED OFFICIAL USE

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FROM NEARLY TWO YEARS OF WAGE RESTRAINT. (THEY ALSO HAVE GRAPHIC REMINDERS OF THE WAY IN WHICH SUCH PRESSURES ARE EXPRESSING THEMSELVES IN STRIKES LIKE THE CONTINUING DISPUTE OF MAINTENANCE ENGINEERS AT LONDON'S HEATHROW

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AIRPORT.)

3. DESPITE THE PRESSURES AND DESPITE THE GROWING CLAMOR BY SOME UNIONS OR SECTIONS OF UNIONS FOR A RETURN TO FREE COLLECTIVE BARGAINING (REF. B), SOME AGREEMENT ON PAY REMAINS LIKELY. HOWEVER, THE CENTRAL QUESTION STILL REMAINS: WHAT SHAPE WILL THE AGREEMENT TAKE? THERE IS LIMITED OFFICIAL USE

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SKEPTICISM IN SEVERAL QUARTERS THAT AN ACCEPTABLE THIRD ROUND CAN BE NEGOTIATED IN VIEW OF THE UNIONS' GENERAL AIM TO RESTORE DIFFERENTIALS AND ELIMINATE ANOMALIES IN PAY WHICH HAVE DEVELOPED OVER THE PAST TWO YEARS. SETTING ASIDE THE EXTREME CLAIMS BY MINERS AND TECHNICIANS FOR A 33 TO 35 PERCENT INCREASE, IT WOULD APPEAR VERY UNLIKELY THAT THE CHANCELLOR'S HOPE CAN BE REALIZED THAT AVERAGE EARNINGS DURINQ A THIRD YEAR OF WAGE RESTRAINT WOULD INCREASE NO MORE RAPIDLY THAN THEY DID DURING THE SECOND YEAR. THIS SITUATION HAS ENCOURAGED SOME OBSERVERS SUCH AS THE TIMES (APRIL L4) TO SUGGEST THAT PERHAPS FREE COLLECTIVE BARGAINING WOULD BE A FAR BETTER ALTER-

NATIVE THAN "FOR THE GOVERNMENT TO FOUND ITS ECONOMIC POLICY ON A PHASE 3 BARGAIN WHICH WAS, IN PRACTICE, MERELY AN ENCOURAGEMENT TO INFLATION." THE TIMES SAYS: "FREE COLLECTIVE BARGAININQ UNDER THE SHADOW OF THE DANGERS (I.E. RISING UNEMPLOYMENT AND HIGHER PRICES) THAT HAVE BECOME APPARENT TO EVERY TRADE UNIONIST SINCE L974 WOULD BE A DIFFERENT THINQ FROM WHAT IT USED TO BE. IT MIGHT CREATE A STATE OF AFFAIRS CLOSER THAN ANY FEASIBLE PHASE 3 AGREEMENT TO THE IDEAL OF A LOW (PAY) NORM WITH REASONABLE SCOPE FOR RESTORING SOME OF THE ANOMALIES THAT TWO YEARS OF ROUGH-AND-READY CONSTRAINTS HAVE CREATED."

4. THE TIMES OF COURSE IS MAKING AN EDUCATED GUESS. BUT THE GOVERNMENT APPEARS COMMITTED TO WORKING OUT SOME KIND OF A DEAL. IT HAS PREDICATED ITS ECONOMIC AND POLITICAL POLICY ON COMING TO SOME AGREEMENT WITH THE UNIONS, WITHIN THE FRAMEWORK OF THE SOCIAL CONTRACT WHICH HAS BEEN A KEY FACTOR IN ITS RELATIONSHIP WITH THE TUC EVER SINCE IT CAME TO POWER. OUR GUESS IS THAT WHILE THE GOVERNMENT WILL TRY VERY HARD TO GET A FULLY ACCEPTABLE POLICY, IT WILL BE PREPARED IN THE END, IF NECESSARY, TO ACCEPT A LOOSE AGREEMENT RATHER THAN HAVE NONE AT ALL. SPIERS

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